





SaaS spend is greater than lasS and PaaS, combined - 35 % happens outside of IT.

Business-led IT is the hidden side of the Saas estate; our longest unguarded border

CHALLENGE | Secure business-led IT strategies

SaaS was inevitable. Enterprises are only bounded by their technology, and digital, cloud-centric transformation created a boundless reality. With low barriers to adopt SaaS applications and services by anyone, anywhere, and all the time, it was evitable that business-led IT strategies would be synonymous with SaaS explosion.

One of the biggest advantages to SaaS apps is the ease of deployment and adoption. And, yet the ease of adoption is also what leads to runaway SaaS risk as business-led IT strategies continue to advance. Often, friction comes between security and these business strategies, punctuated more in the era of modern work. The challenge for today's enterprise is to safeguard their global SaaS estate while enabling business-led IT strategy to make SaaS secure for everyone, anywhere, and all the time.

SOLUTION | Grip SaaS Security Control Plane

Today, securing SaaS consists of blending key capabilities, nearly always delivered by perimeter-based solutions ill-suited to the business-led IT era. That is why customers choose Grip—easy to deploy, rapid time to value, global-scale SaaS safeguards.





DISCOVER

Zero-touch deployment, automated discovery with high-fidelity attribution



PRIORITIZE

Personalized, relevant risk indicators across apps, users, data, and connections



SECURE

On-demand, integrity-based protection for every SaaS app—no exceptions, no disruptions



ORCHESTRATE

SaaS security automation tuned to business-led IT strategy

Technology Overview

Customers rely on Grip to safeguard business-led IT strategy and modern work with frictionless security across their SaaS estate—no agents, no disruptions, no exceptions.

Grip enables security teams through the four critical functions of SaaS security—discover, prioritize, secure, and command. Each customer needs personalized visibility and control over their SaaS attack surface without compromising performance, productivity, or protection.

DISCOVER | Zero-touch deployment, automated discovery and high-fidelity attribution

 High-fidelity SaaS detection and attribution. Grip maps the global SaaS estate—no agents, no disruptions—across all apps, instances, users, and services. Additionally, Grip's award-winning platform extends beyond the corporate network to capture work-from-home SaaS application and service usage, all while maintaining airtight privacy for end users.

- **How it Works** On deployment and on an on-going basis, the Grip Security platform engages numerous proprietary information extraction measures. This includes:
 - Integrate and active polling directories, IAM, IdP, and single sign-on platforms
 - Explore, parse, and interpret industry-standard mail, such as Microsoft 365 or Google Workspace
 - Applied machine learning and heuristics to identify SaaS fingerprints, worldwide

Grip's next-generation graphing techniques paired with email and directory services gives security teams exceptionless SaaS visibility—employees and website, customers and cloud, partners and portals, users and apps—anyone and anything.

PRIORITIZE | Personalized, relevant risk indicators across apps, users, data, and connections

Pinpoint SaaS risk that matters. The SaaS attack surface is defined by nearly infinite attacker targets, diverse entry points, configurations, and standards, along with non-stop, continuous expansion. Grip captures and analyzes risk from the full SaaS estate—known and unknown, good and bad, sanctioned and unsanctioned—with relevant insights to safeguard SaaS today and SaaS yet to be deployed.

SECURE | On-demand access control for every SaaS app—no exceptions, no disruptions

Access protection for all apps- sanctioned and unsanctioned. Grip delivers endpoint-centric security at the edge, regardless of the device, user, SaaS app, cloud service, or geolocation. Grip's historic discovery uncovers overly permissive access, extant users and zombie accounts, while streamlining offboarding workflows to revoke risky access.



How it Works- Grip mitigates risk and improve security posture as the critical security mesh for your real-world SaaS estate—core IT and business apps, yours and theirs, managed and unmanaged—including capabilities like:

- · Password management and vaulting
- Extend SSO to business-led IT apps
- Offboard and revoke dangling access

Grip enables security for any SaaS application or service and unifies access management, not only for IdP-administered applications, but for non-IdP, password-based ones as well.

ORCHESTRATE | SaaS security automation tuned to business-led IT strategy

Durable, sustainable SaaS security at-scale. Leverage Grip's automated workflows to remove fragile access to the organization's entire SaaS portfolio, deploy access standards to target apps, or kickoff validation and security justification for users, apps, services, and protection support via security programs.

The Grip dashboard features real-world observations from your personalized SaaS estate, including:

- The total number of SaaS applications discovered
- The number of employees using them
- Qualification of SaaS apps and services (sanctioned or unsanctioned)
- Use of SSO and other authentication methods
- Alerts on anything from discovery of new SaaS services or unsanctioned

apps entering use, through abnormal SaaS usage and all the way to employees that require offboarding.

CONCLUSION | Safeguard the boundless enterprise

In 2021, over 80 percent of organizations said they have experienced the value of business-led IT strategies—characterized by business leaders and teams identifying and sourcing technologies, especially SaaS.

Many are drawn to the ease-of-use, scalability, and productivity of SaaS solutions —creating a wholesale transition to remote employees and modern work.

Now that SaaS sprawl has created a boundless attack surface, there are several concerns that are top-of-mind for most security leaders:

- Identify my SaaS attack surface. Enterprise SaaS spend is greater than IaaS and PaaS, combined1—not surprising, given workforce modernization and low barriers for SaaS proliferation, which creates a broader and more diverse attack surface.
- Safeguard SaaS use and access. In 2022, over 80 percent of CISOs indicated access management as a key concern for SaaS security. But in practice, only 33 percent of SaaS apps are secured by single sign-on (SSO) solutions.
- **Protect business-led IT strategies.** Security leaders are naturally worried about data security while enabling business-led IT strategies and provide safeguards to modern work—including BYOA, bring your own app.

Grip gives customers a panoramic view of their SaaS estate and direct observations of their SaaS risk, dangerous access to cloud services, websites, and private apps by anyone, from anywhere, at any time, on any device. Only Grip takes a business-led IT approach that empowers security teams to safeguard their people and SaaS technologies—customers and clouds, partners and portals, users and apps—anyone and anything.

About Grip Security

Grip Security, the pioneer in SaaS security, is provider of the Grip SaaS security platform, a software offering enabling the industry's most comprehensive visibility into enterprises' entire SaaS portfolios – including known or unknown SaaS applications and services, their users, and their interactions – with unparalleled accuracy.

Deployed in mere minutes, the Grip platform's enforceable endpoint-centric approach secures access to all SaaS applications, regardless of user device or location, and maps data flows to apply a range of security policies, critically including data loss prevention.



Grip is designed to operate as a standalone platform or complement any CASB deployment, with nominal resourcing and zero performance degradation, enabling enterprises to literally get a grip on SaaS security.

For more information, please visit grip.security.

