



The Grip-SecurityScorecard Joint Solution

Comprehensive SaaS Supplier Risk Management

The Challenge

SaaS-delivered applications are among the most significant technological advancements in modern history, offering unmatched flexibility and ease of use. They boost productivity by allowing teams to access software without complicated installations and quickly realize value, a trend that is set to accelerate with the rise of GenAI.

However, the widespread adoption of SaaS solutions and their ease of access creates significant challenges for InfoSec teams. These applications can be procured without InfoSec's knowledge, leading to shadow SaaS, and are often difficult to monitor effectively. Critical questions arise, such as who is using them, how many tenants are involved, and which systems they are connected to.

All forms of SaaS applications—whether managed or unmanaged (shadow)—pose significant risks to organizations, including breaches, data loss, and compliance issues. Addressing these risks is critical to ensure comprehensive risk management and organizational security.

This is why Grip Security and SecurityScorecard have partnered: to help organizations monitor, manage, and mitigate cyber risks at all levels, including SaaS applications within their environment and the vendors who supply the software. With data entrusted to third parties, it's crucial to manage not only the risks associated with deployed SaaS applications but also the risks across the entire digital supplier ecosystem.

Key Benefits

- **More Complete Third-Party Cyber Risk Management Program:** Enhance your Third-Party Cyber Risk Management program by identifying and addressing risks associated with vendors of previously unknown shadow SaaS applications, including emerging Gen AI apps.
- **Comprehensive Risk Assessment:** Gain a complete view of risks by combining SecurityScorecard's vendor risk assessments with Grip's evaluation of SaaS identity risks, focusing on actual app usage.
- **Neutralize SaaS Risks:** Move beyond monitoring. Use Grip to review newly discovered SaaS applications, initiate requests to enable SSO/MFA, and revoke access to unsanctioned SaaS.

From SecurityScorecard

Supply Chain Cyber Risk Management

Supplier Attack Surface Intelligence

Self-Monitoring



From Grip

Discovery of SaaS (including shadow SaaS)

Evaluation of SaaS identity risks (usage)

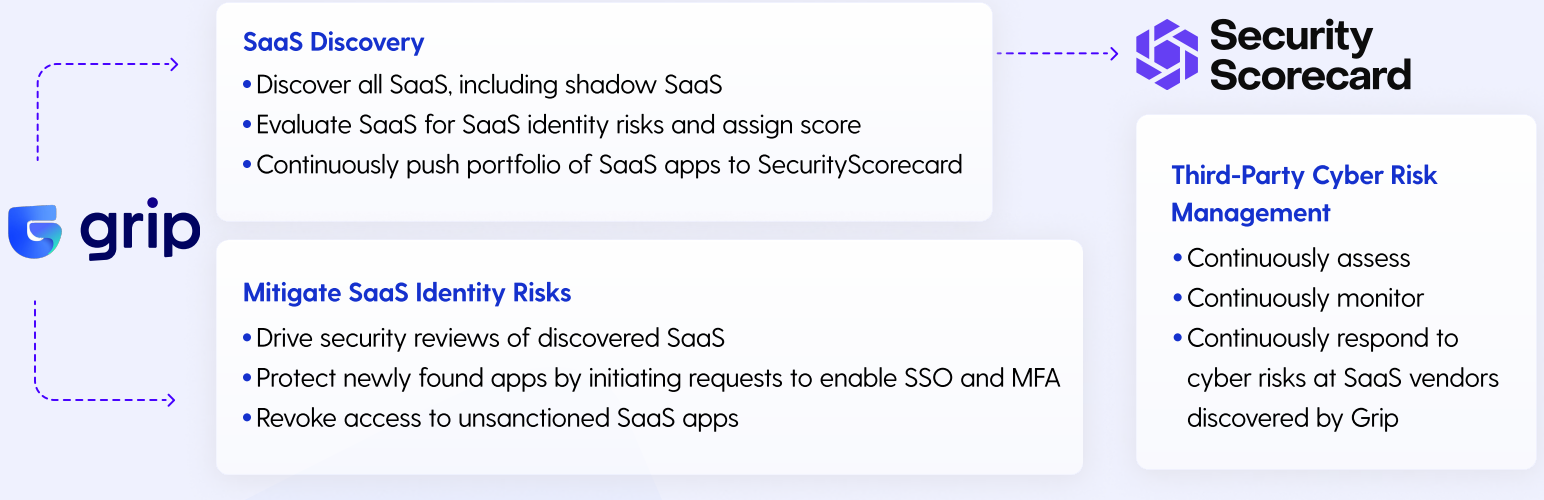
Mitigation of SaaS identity risks



The Solution

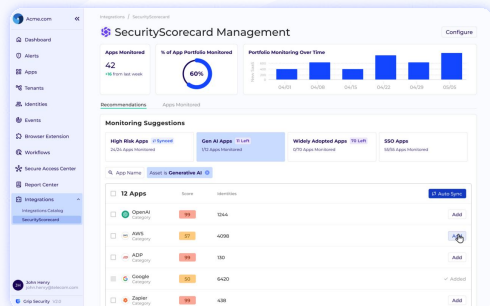
As a leader in the Third-Party Cyber Risk Management space, SecurityScorecard has partnered with SaaS Identity Risk Management leader Grip to deliver a comprehensive SaaS Supplier Risk Management solution. This partnership combines SecurityScorecard's supply chain cyber risk solutions with Grip's SaaS discovery and evaluation of SaaS identity risks, enabling customers to monitor more apps and mitigate a broader range of risks.

Both solutions actively mitigate their respective sets of monitored risks: SecurityScorecard identifies and resolves cyber issues at vendors, while Grip addresses risks stemming from the usage of SaaS and provides workflows to mitigate them, such as requesting the enablement of SSO/MFA or revoking access to apps not managed by an identity provider.

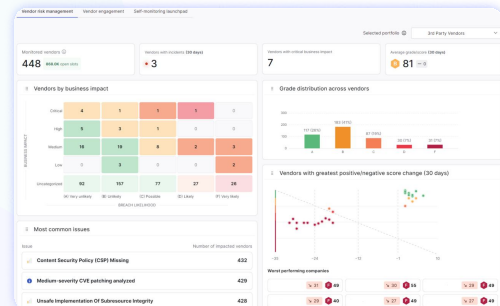


Integration Overview

With Grip, security teams can discover all SaaS applications in their environment, including shadow SaaS, and assess their SaaS identity risks. Security teams can earmark various portfolios of critical SaaS vendors in Grip, which are then pushed to SecurityScorecard for continuous monitoring. This ensures that both SaaS supplier risks and SaaS identity risks are addressed. Grip continuously updates SecurityScorecard, ensuring any newly discovered apps and relevant updates in the portfolio are monitored for risks. Customers can mitigate different risks with each solution, leveraging the strengths of both Grip and SecurityScorecard.



In Grip, select the newly discovered SaaS to sync to SecurityScorecard.



In SecurityScorecard, assess, monitor, and respond to cyber risks at SaaS vendors.



Grip Security is a pioneer in SaaS identity risk management, providing innovative solutions to help enterprises address the security risks associated with widespread SaaS adoption.

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