

The Grip-SailPoint Joint Solution

Extending Identity Governance to Shadow SaaS

The Challenge

Enterprises today rely on Identity Governance and Administration (IGA) solutions like SailPoint to efficiently manage user access to applications. SailPoint is commonly used for access certifications, provisioning and deprovisioning, and streamlined access requests and approvals.

SailPoint excels in governing known, managed applications, providing enterprises with robust identity governance. As organizations evolve, the need to govern shadow SaaS apps—procured and used without IT oversight—has grown. Through its partnership with Grip Security, SailPoint extends its capabilities to discover and manage tens of thousands of previously unknown shadow SaaS apps, offering a comprehensive solution for full SaaS visibility and control.

The Solution

SailPoint, a leader in the IGA space, has joined forces with Grip Security, the pioneer in SaaS Identity Risk Management, to deliver an integrated solution that extends identity governance into the unmanaged realm of shadow SaaS.

Key Benefits

- Increased Value of IGA Investment: Govern and secure tens of thousands of SaaS apps, extending the value of your SailPoint IGA solution.
- Quick Time to Value: Integrate with Grip in minutes to gain immediate visibility into shadow SaaS apps and users, allowing for governance workflows like access certification and access revocations on more SaaS apps.
- Reduced Risk: Minimize security risks by discovering shadow SaaS apps and taking actions like revoking access, delivering protection beyond the normal scope of IGA solutions.
- Future-Proof Identity Management: Safeguard your organization's access to both existing and future applications, fortifying security for the long term.

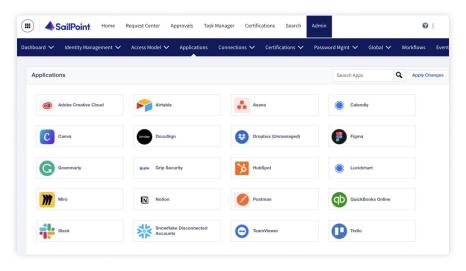
This powerful collaboration combines SailPoint's advanced IGA capabilities with Grip's robust SaaS discovery, SaaS identity risk evaluation, and mitigation technologies, enabling organizations to gain control over previously unknown applications and address a broader spectrum of identity-related risks.

By integrating Grip and SailPoint, organizations unlock the following capabilities:

Visibility of All SaaS, Including Shadow SaaS

- Comprehensive App Discovery: Identify all SaaS applications in use, both managed and unmanaged, with seamless visibility in SailPoint's interface.
- Actionable User Data: Gain insights into the identities accessing these apps, including potential business
 owners, to ensure proper governance.
- **Detailed App and User Context:** Access vital information about discovered apps, such as Grip's risk scores, and user behavior trends, which can be used to design more informed workflows in SailPoint.

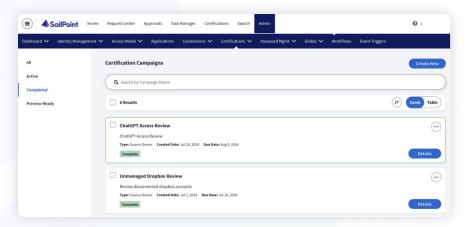




With Grip, SailPoint can see all SaaS apps and users in your environment

Extending Access Certifications to Shadow SaaS

- **Expanded Certification Scope:** Strengthen access certification campaigns by incorporating unmanaged shadow SaaS apps.
- Efficient Management: Involve business owners to manage access certifications at scale with higher accuracy.
- **Informed Decision-Making:** Leverage Grip's rich metadata on app type, governance status, and risk scores to make more informed access certification decisions.

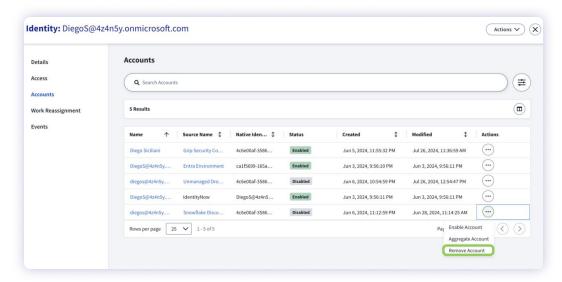


With Grip, SailPoint can certify SaaS access with the appropriate business owners

Remediate Access to Shadow SaaS

- Revoke Unmanaged App Access: Utilize Grip's RPA-driven password rotation to revoke access to shadow SaaS apps that aren't directly connected to SailPoint.
- Flexible Revocation Options: Choose manual or automated revocation flows as part of employee offboarding or certification processes.
- OAuth Scope Revocation: Gain the ability to revoke unnecessary Google Workspace and Microsoft 365 OAuth scopes for apps identified as risky.

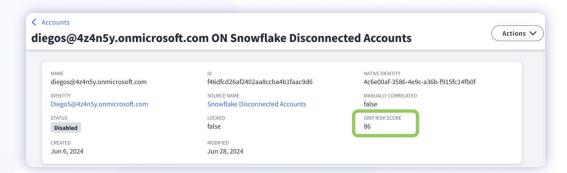




With Grip, SailPoint can remediate and revoke access to more apps

Continuous Monitoring and Security

- Ongoing SaaS Monitoring: Continuously discover new SaaS applications and track changes in existing ones, ensuring ongoing compliance and security.
- **Dynamic Risk Scoring:** Monitor risk level changes in previously discovered and sanctioned apps to ensure ongoing alignment with security policies.
- **Proactive Security Automation:** Automatically trigger corrective actions for newly discovered or updated applications, ensuring comprehensive and up-to-date identity provider (IdP) coverage.



Constantly updated risk scores can be imported to SailPoint.

This Grip-SailPoint joint solution empowers organizations to close the gap on shadow SaaS risks while extending the value of their identity governance efforts, creating a more secure and resilient enterprise ecosystem.



